



Streamline Your Global Seafood Cold Chain To Protect and Preserve Your Product and Profits

Customized Solutions to
Meet Your Unique Needs



A global leader in cold storage and logistics, at Americold, we help our customers feed the world.

We accomplish this through our vast network of 240-plus, state-of-the-art cold storage facilities and our more than 16,000 associates worldwide. Our highest priority is to provide superior customer service and efficient solutions to streamline your cold chain.

In this guide, you'll learn how Americold customizes an industry-leading suite of cold chain services, tailored to meet your unique seafood supply chain needs.

Table of Contents

- Committed Support for the Global Seafood Industry 3**
 - Port Solutions for Import and Export 5
- Tailored Solutions to Meet Your Needs 6**
 - Optimizing Your Supply Chain 7
 - Transportation Solutions: Port, Rail, Consolidation Options 8
 - Value-Added Services within Cold Service 10
- An Exceptional Customer Experience 11**
 - Expanding To Support Your Growth 13
 - Leverage Our People and Systems as an Extension of Your Team 14
- Sustainable Fisheries Need Sustainable Solutions 15**
- About Americold 16**
- Connect With Us 16**



Americold Facility Rowe Square, Gloucester, MA.

Committed Support for the Global Seafood Industry

As part of Doing Better to Help Our Customers Feed the World, we seek the most current information and continuously evolve our services to effectively support the global seafood industry

Today, more than 60%* of seafood consumed in the USA is imported. Even some fish farmed or caught in the US is shipped overseas for processing before returning to the US market. For this reason, a successful temperature-controlled supply chain partner, like Americold, which supports international transportation and trade.

Americold has a network of more than 200 facilities in North America – in every major food production and consumption market. Several Americold port facilities are conveniently located near many of the largest US ports, including the Port of Los Angeles and Tacoma, Wa., on the West Coast; Houston and Tampa on the Gulf of Mexico, and the ports of Philadelphia, New York/ New Jersey, and Savannah, Ga., Wilmington, NC, and Chesapeake, Va., on the Atlantic Coast. Each port accommodates international import and export services. And we have international cold storage and processing facilities to support your global operation end-to-end.



**NATIONAL
FISHERIES
INSTITUTE**

In fact, Americold is a committed, long-time member of the National Fisheries Institute and has been for years. Many Americold Associates complete NFI's Future Leaders Program to gain the most thorough understanding of the seafood industry and NFI members' unique needs and challenges. This helps us serve the seafood industry at the highest level.

*SustainableFisheries-UW.org

Import Support

The moment your shipments arrive, we meet your ocean containers, help navigate customs, and transport them to our port-adjacent facilities. We efficiently unload and return containers to the port to avoid demurrage.

With your product now in-house, we can prep and/or route your product according to your ultimate destination:

- Prepare and transport for local distribution
- Transition to our transportation program for regional distribution with consolidation options
- Load it onto railcars for cross-country distribution.

Export Support

Domestically raised or prepared seafood can utilize the same services in reverse. You can deliver your product to the closest Americold facility, or we can collect your products from your point of production. We safely and efficiently move your product to one of our port-adjacent facilities, take care of any regulatory paperwork, last-minute labeling, or repacking for you, load it into ocean containers, and dray it to the port ready for shipping.

Additionally, we can support your regulatory compliance for imports and exports with:

- USDA inspection
- Export certification
- Import inspection
- Export handling
- Customs bonded locations
- CBP CES exam point
- Drayage in heavyweight corridors
- Integrated rail and road transportation
- International document support (export/import)
- Understanding of international regulations

Whatever path your seafood is taking, our i-3PL customer portal allows you full visibility to monitor progress along the way. It's a complete, in-house seafood cold chain program to simplify your supply chain management and give you time back to focus on your core operations.





Tailored Solutions to Meet Your Needs

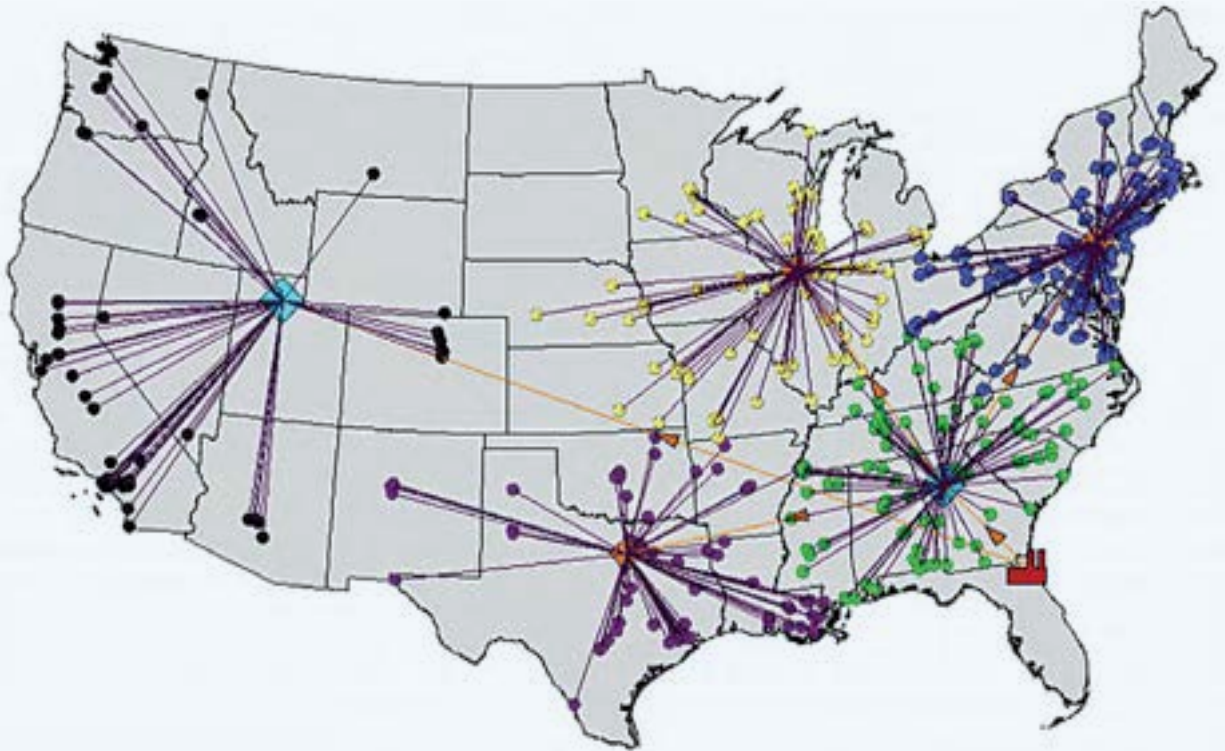
From production-attached, dedicated facilities, to fish file-specific blast-freezing tunnels and ocean-side facilities to freeze and store the latest catch, Americold's facilities and services represent an impressive suite of capabilities you can customize to meet your requirements.

At Americold, we do better to help our customers feed the world.

Tailored Solutions: Optimizing Your Supply Chain

While our unmatched integrated facility network is everywhere you need us to be, knowing exactly where you need to route your supply chain can be a confusing part of your logistics planning.

We can help. Americold's Seafood Experts are ready and waiting to support you.



Our team takes your production and order data, locations, and other metrics, and utilizes in-house technologies to study where locating your inventory piles makes the most economic and logistical sense.

Overlaying that information onto Americold's network can highlight how you can maintain a single cold chain services provider for the ultimate in supply chain management convenience. You don't need to commit extensive resources to multiple different supply chain operations when they can be executed within one single, integrated network.

Working with Americold means entrusting us with your brand. We take that to heart and treat your product like it is our own. That's why we're always raising the bar – optimizing the movement of food, safely and efficiently, from production to consumption – whether it is direct to consumer or the frozen food aisle of your favorite retail store.

Tailored Solutions: Comprehensive, Integrated Transportation Program

Connecting Your Supply Chain with Port, Rail, and Consolidation Options

International Port Support

Americold's integrated transportation network services all 48 contiguous states, with port facilities extending transit for imports and exports worldwide. We reduce handling, processing, and cycle times to optimize logistics and provide you with the most comprehensive transportation solutions.

Integrated Rail Services

Many of Americold's facilities have rail docks for the convenient and cost-effective transportation of large product volumes over long distances. We can load and unload floor-loaded, slip-sheeted, or palletized products in rail cars.



More than 60 Americold facilities in the US have rail connectivity, effectively securing an end-to-end solution with minimal infrastructure providers. Americold's rail benefits include:

- Unrivaled railcar handling experience
- Access to all class-one railroads
- USDA-Inspected facilities
- Customizable processing and transportation programs
- Cross-docking and trans-loading between transportation modes

Visit our [facilities web page](#) and select "Rail Connection" from the category filter.

Transportation Consolidation

Americold's Regional Consolidation Centers connect to provide a national distribution network. You can distribute a product from one inventory pile or push inventory closer to your customers. We provide service to every major city in the lower 48 states at least once a week, with more frequent service to many cities.

Serving all 48 contiguous states, bottom-line benefits include:

- Weekly scheduled services to all major food distribution centers in the USA
- No minimum order quantities
- FTL service for LTL rates
- Shorter lead times
- Reduced carbon footprint due to consolidation with other orders into 53ft trailer



Consolidation options include:



National Consolidation:
Network-wide shuttles to fulfill orders from one location.



Regional Consolidation:
Scheduled shipments within one service area.



Truckload Consolidation:
Consolidate underweight truckloads to utilize full capacity.



Multi-Vendor Consolidation:
Save trips to your facilities and costs on LTL shipments.



Americold's Dedicated Fleet:
Full temperature-controlled transportation.

Tailored Solutions: Value-Added Services for Seafood

Take advantage of downtime with Americold's Value-Added Services and reduce or remove unnecessary transportation to other service providers for ancillary services.



Americold's Value-Added Service portfolio for seafood includes:

- Deep frozen, frozen, chilled, and ambient temperature rooms
- Blast freezing and blast tunnels
- Special kitting or modding
- Point of sale staging
- QA/QC monitoring
- Labeling
- Packing/repacking
- Pre pricing
- Date stamping
- eCommerce fulfillment

Exponentially increase your supply chain efficiency by completing multiple services under one roof: reduce the number of vendors, handling complexity, and ultimately the cost of performing these activities.



An Exceptional Customer Experience

Our people help our customers feed the world by continuously innovating and delivering best-in-class service every day.

Rest assured you're in great hands when you leverage Americold's 120+ years of industry experience:

- Generational expertise unmatched in the industry
- Custom-curated supply chain services developed in cooperation with customers
- Strategic locations with specialist services near production centers and markets
- Fully integrated network visible through i-3PL
- Continuous improvement programs incorporated into the Americold Operating System



The Americold Institution – 120-Year Legacy of Cold Chain Expertise

Americold has been a key player in shaping the temperature-controlled supply chain industry into what it is today. Often considered the leader in cold chain innovation, Americold's steady network expansion – initially throughout the USA, then on to Canada, Australia, New Zealand, and Europe – ensures a vast platform from which it supports thousands of customers, some with relationships spanning more than 35 years.

Consistently tuning its service offerings, Americold supports fisheries, farmers, food producers, and manufacturers, as well as food service providers, distributors, retailers, and eCommerce providers across all food groups.

We expect and provide more.



Learn about Americold's Heritage

TIMELINE ►

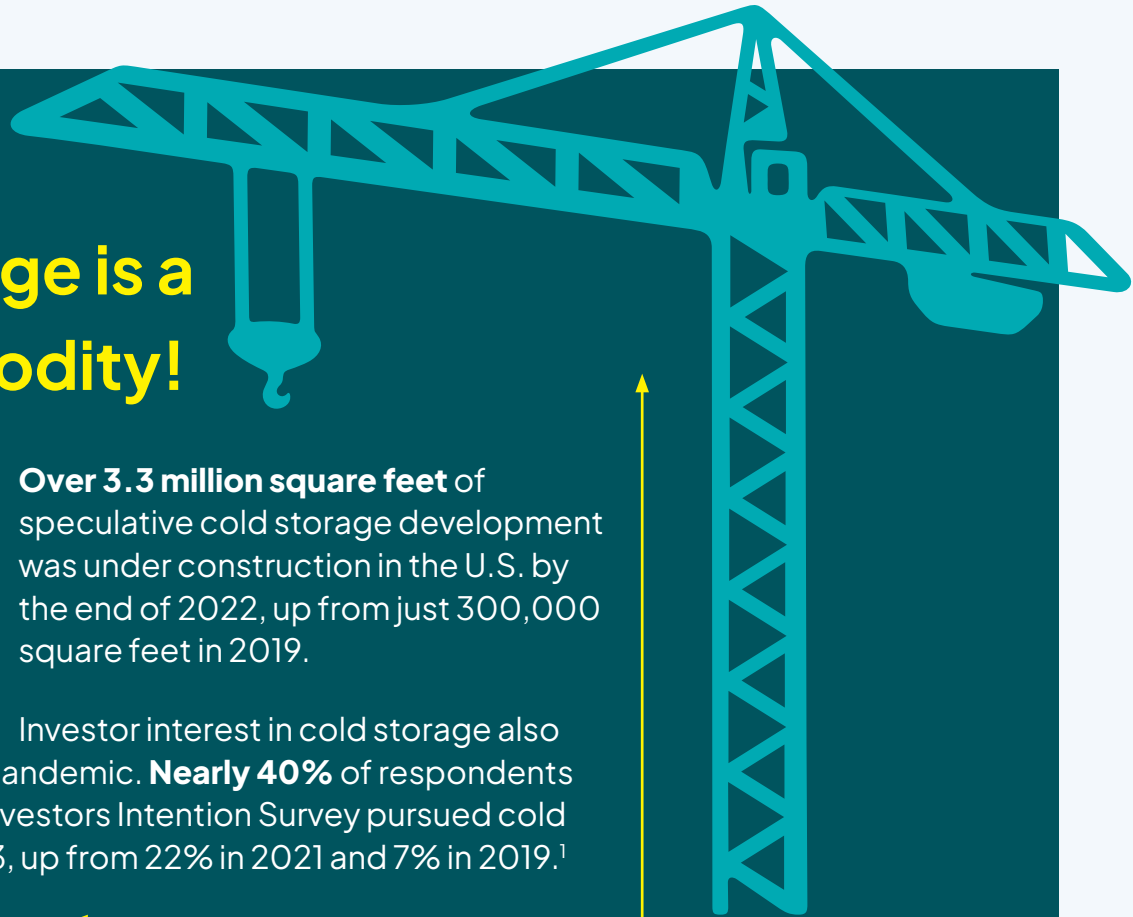
Expanding To Support Your Growth

Cold storage is a hot commodity!



Over 3.3 million square feet of speculative cold storage development was under construction in the U.S. by the end of 2022, up from just 300,000 square feet in 2019.

Investor interest in cold storage also increased during the pandemic. **Nearly 40%** of respondents to CBRE's 2022 U.S. Investors Intention Survey pursued cold storage assets in 2023, up from 22% in 2021 and 7% in 2019.¹



Cold storage demand in the United States will continue to grow at unprecedented rates which will fuel even more market changes and could entice more new provider entrants to the industry. Thoroughly qualifying your temperature-controlled supply chain services provider is essential.

Experience counts. Americold has more experience than anyone else.

We continue to expand and grow our vast network to support your operation where you need to be with the variety of services you require. Visit our Facilities page to learn more about Americold's global network of facilities.



FIND A FACILITY ▶

Leverage Our People and Systems as an Extension of Your Team

Trusted by the largest food producers, distributors, and retailers.

Teamwork – A Core Value at Americold

Americold fosters teamwork and collaboration in our talented workforce to support every aspect of your cold chain requirements. Our commitment to teamwork extends beyond our facilities as we become part of your team.

Experienced Supply Chain and Innovation Experts

The Americold “Cool Team” is the industry leader for innovative supply chain logistics solutions, including planning out the most effective supply chain routes with seamless point-to-point connections. Leverage our expertise to free your in-house resources so you can keep your focus on your primary activities and your customers.

Support Systems and Technology(i-3PL)

Americold’s engineers are industry specialists in designing, building, and operating facilities. That extends to IT infrastructure too: our i-3PL supply chain management platform and our integration technologies.

Real-time visibility into inventory levels and order status data is essential for you to know the location and condition of your product at all times. You can confirm everything is on track to arrive in great condition for maximum market value.

Learn more about [Americold’s technology solutions](#).

**99.99% Up-time
For Our Systems**

Americold’s systems availability is unsurpassed, which means dependable access and performance you can rely on.



Sustainable Fisheries Need Sustainable Solutions

The seafood industry has one of the closest relationships with our planet. As our customers work hard to limit their impact and tread lightly on the environment, we endeavor to follow in their footsteps. Powering our facilities requires energy, but we source that energy as responsibly as we can, and maximize efficiencies as we utilize it.



Read more about Americold's ESG Objectives

ESG REPORT



About Americold

Americold offers comprehensive warehousing, transportation, and logistics solutions for the food and beverage supply chain worldwide. We are dedicated to maintaining the integrity of the cold food supply chain and providing best-in-class service to our customers.

With experience, reliability, integration and innovation, we help our customers feed the world.

Connect with Americold

Corporate Headquarters:

10 Glenlake Parkway, Suite 600, South Tower, Atlanta, GA 30328

Website:

www.americold.com

Sales Inquiries and general information:

marketing@americold.com



REQUEST A QUOTE ▶



EMAIL US ▶

